

Inflow Technologies Partners with Neat to Enhance Video Collaboration Solutions in India and SAARC

Category: Business

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Inflow Technologies, a leading distributor of technology products and solutions, is excited to announce a strategic partnership with **Neat**, a renowned provider of innovative video collaboration technology. This collaboration appoints Inflow Technologies as Neat's value-added distributor for India and the SAARC region.

This partnership will leverage Inflow Technologies' extensive

channel network and market expertise to bring Neat's cutting-edge video collaboration solutions to a broader audience. [Businesses across India](#) and the SAARC region will benefit from enhanced connectivity and seamless communication, empowering them to thrive in today's digital landscape.

Neat's Country Lead for India and SAARC, **Manu Sharma**, commented on the partnership, "We are thrilled to welcome [Inflow Technologies](#) as our value-added distributor in India and SAARC. With their robust channel network and deep market insights, we are confident that this partnership will accelerate our [growth](#) in the region. Together, we aim to bring Neat's exceptional video collaboration technology to more [businesses](#), helping them connect and communicate effortlessly."

Rajesh Kumar, Sr. Vice President of Inflow Technologies, states – "We are excited to [partner with Neat as their value-added distributor for India](#) and SAARC. This collaboration aligns perfectly with our mission to provide [innovative and high-quality solutions](#) to our customers. We look forward to a successful partnership that drives growth and [enhances connectivity](#) for our clients."

Founded in 2005, Inflow [Technologies](#) is a niche player in the IT Infrastructure Distribution Services industry providing Value Added Distribution in Networking, Cyber Security, Unified Communications and Collaboration, AIDC, Surveillance, Server, Storage & Software related Products & Services in India/South Asia.

Inflow is headquartered in Bangalore with presence across 20+ locations, enabling resellers to design, deploy and adopt IT Infrastructure [solutions to facilitate their customer](#) needs. This initiative, supported by a strong technical team of 130+ certified resources, assists [channel partners](#) throughout their sales cycle. We maintain direct relationships with over 70 [Global Technology](#) vendors & support a robust channel of 2900+

partners.

Learn More: www.inflowtechnologies.com.